



Odlo, the Swiss company with Norwegian roots, was founded in 1946 and is currently represented worldwide in over 20 countries. As the originator of the three-layer principle and our unique sports underwear, we have become the market leader and pioneer in functional sportswear. Odlo outfits people with active lifestyles and renowned athletes alike throughout the world. At our headquarters in Hünenberg, Switzerland, we successfully unite our 70 years of experience with cutting-edge technology. We are looking for an

BUSINESS ANALYST SALES

The Business Analyst Sales is the link between the Headquarter and the countries to give mainly feedback about all topics linked to sales. B2B, Samples, Order Book Management, Pricing and delivery Information. For this analytical position, we are looking for someone to:

- Delivery monitoring
- Customer Master management and Customer Segmentation monitoring
- Order Book Mastering and Execution
- Sales Interface for the Management of the Samples
- Pricing strategy and monitoring
- B2B development
- Go to Market representative for the Commercial Operations department
- Sales Channel segmentation evolution season by season .
- Stock development and monitoring

To be successful in this position:

- (BA/MA) studies in Sales Operations
- Strong analytical skills required and knowledge of supply chain / production / factories
- minimum of 3 years of experience in Sales Operations (preferred in the Sports Industry)
- Worked already with an ERP system, advanced skills in Excel (Macro/x-tables) and BI/BO Reporting tools

Are you interested to work within a dynamic organization in the exciting world of sport with strong ability for advancement? Can you identify with the Odlo brand? Then send us your complete application – we look forward to receiving it.

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